

Translation

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Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2022 (Based on Japanese GAAP)

February 9, 2023

Company name: MATCHING SERVICE JAPAN CO.,LTD.
 Stock exchange listing: Tokyo
 Stock code: 6539 URL <https://company.jmsc.co.jp/>
 Representative: CEO Takahiro Arimoto
 Inquiries: Director Taku Yamamoto TEL 03-3239-7373
 Scheduled date to file Quarterly Securities Report: February 10, 2023
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on quarterly financial results: Yes
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the nine months ended December 31, 2022 (from April 1, 2022 to December 31, 2022)

(1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended December 31, 2022	3,204	13.9	1,369	14.8	1,550	26.5	1,049	26.2
Nine months ended December 31, 2021	2,812	–	1,193	–	1,225	–	831	–

	Earnings per share		Diluted earnings per share	
	Yen		Yen	
Nine months ended December 31, 2022	42.00		41.98	
Nine months ended December 31, 2021	33.29		33.28	

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of December 31, 2022	10,846	10,264	94.5
As of March 31, 2022	10,412	9,596	92.0

2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen				
Year ended March 31, 2022	–	0.00	–	15.00	15.00
Year ending March 31, 2023	–	0.00	–		
Year ending March 31, 2023 (Forecast)				48.00	48.00

3. Forecast of consolidated financial results for the year ending March 31, 2023 (from April 1, 2022 to March 31, 2023)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	4,412	17.4	1,789	13.5	1,764	14.5	1,190	15.3	47.65

4. Notes

- (1) Changes in significant subsidiaries during the nine months ended December 31, 2022
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

(4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2022	24,989,200 shares	As of March 31, 2022	24,985,800 shares
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Number of treasury shares at the end of the period

As of December 31, 2022	541 shares	As of March 31, 2022	449 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended December 31, 2022	24,985,673 shares	Nine months ended December 31, 2021	24,984,911 shares
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Quarterly consolidated financial statements
Consolidated balance sheets

(Thousands of yen)

	As of March 31, 2022	As of December 31, 2022
Assets		
Current assets		
Cash and deposits	7,424,926	7,688,000
Accounts receivable - trade	152,333	166,497
Securities	500,000	550,000
Other	68,404	71,181
Total current assets	8,145,664	8,475,680
Non-current assets		
Property, plant and equipment	44,301	38,104
Intangible assets	227,667	234,297
Investments and other assets		
Investment securities	1,863,517	1,973,368
Other	130,542	125,268
Deferred tax assets	1,226	–
Total investments and other assets	1,995,286	2,098,636
Total non-current assets	2,267,255	2,371,037
Total assets	10,412,920	10,846,717
Liabilities		
Current liabilities		
Income taxes payable	270,990	226,762
Provision for bonuses	102,474	60,064
Other	442,504	285,023
Total current liabilities	815,969	571,850
Non-current liabilities		
Deferred tax liabilities	–	10,823
Total non-current liabilities	–	10,823
Total liabilities	815,969	582,674
Net assets		
Shareholders' equity		
Share capital	586,393	586,648
Capital surplus	1,232,331	1,232,586
Retained earnings	7,483,610	8,158,200
Treasury shares	(579)	(629)
Total shareholders' equity	9,301,756	9,976,806
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	276,141	268,513
Total accumulated other comprehensive income	276,141	268,513
Non-controlling interests	19,053	18,723
Total net assets	9,596,951	10,264,043
Total liabilities and net assets	10,412,920	10,846,717

Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

Consolidated statements of income (cumulative)

(Thousands of yen)

	Nine months ended December 31, 2021	Nine months ended December 31, 2022
Net sales	2,812,461	3,204,631
Cost of sales	350	290
Gross profit	2,812,111	3,204,341
Selling, general and administrative expenses	1,619,077	1,835,031
Operating profit	1,193,033	1,369,310
Non-operating income		
Interest and dividend income	66,041	76,717
Gain on sale of securities	–	43,644
Gain on investments in investment partnerships	6,984	94,353
Other	465	351
Total non-operating income	73,490	215,066
Non-operating expenses		
Commission expenses	39,306	34,036
Loss on redemption of securities	1,603	–
Other	144	3
Total non-operating expenses	41,055	34,040
Ordinary profit	1,225,469	1,550,336
Extraordinary income		
Gain on sale of non-current assets	3,189	–
Surrender value of insurance policies	3,582	–
Total extraordinary income	6,772	–
Extraordinary losses		
Loss on sale of non-current assets	3,461	–
Loss on retirement of non-current assets	898	6,320
Total extraordinary losses	4,360	6,320
Profit before income taxes	1,227,881	1,544,016
Income taxes - current	378,860	479,558
Income taxes - deferred	17,516	15,416
Total income taxes	396,376	494,975
Profit	831,504	1,049,041
Loss attributable to non-controlling interests	(331)	(329)
Profit attributable to owners of parent	831,835	1,049,370

Consolidated statements of comprehensive income (cumulative)

(Thousands of yen)

	Nine months ended December 31, 2021	Nine months ended December 31, 2022
Profit	831,504	1,049,041
Other comprehensive income		
Valuation difference on available-for-sale securities	(511,132)	(7,627)
Total other comprehensive income	(511,132)	(7,627)
Comprehensive income	320,371	1,041,413
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	320,702	1,041,743
Comprehensive income attributable to non-controlling interests	(331)	(329)